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M.B.A.Examination

Management Process and Organization Behaviour

Paper : 101

Time: 3 Hours

Max Marks : Regular: 60

Pvt/ICDEOL: 100

The candidates shall limit their answers precisely within the answer-book (40 pages) issued to them and no supplementary/continuation sheet will be issued.

Note : Attempt any five questions. Selecting one question.
All questions carry **equal** marks.

Unit-I

1. 'Management is the process of designing and maintaining an environment in which individuals, working together in groups, efficiently accomplish selected aim's Discuss.
2. Discuss the roles, skills, and responsibilities of managers.

Unit-II

3. Discuss different types of plans with their advantages and disadvantages.

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4. 'The process leading to making a decision might be thought of as promising, identifying alternatives, evaluating in terms of goal sought and choosing an alternative i.e; Decision-making' In the light of the steps involved in decision-making.

Unit-III

5. Distinguish between formal and informal organization. Discuss the factors determining an effective span.
6. Critically examine the cognitive evaluation theory of motivation. How applicable is it to management practice?

Unit-IV

7. What are variable pay programs? How do these programs motivate employees?
8. Discuss the communication process. How do the sources of distortion and communication apprehension prove to be roadblocks to effective communication?

Unit-V

9. Explain different stages of group development.
10. How are group decisions preferable to those made by an individual alone?



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M.B.A Examination
Management Science-(i)

Paper : 102

Time Allowed : 3 Hours

Max. Marks:Regular : 60

ICDEOL:100

The candidates shall limit their answers precisely within the answer-book (40 pages) issued to them and no supplementary/continuation sheet will be issued.

Note : Attempt **five** questions in all, selecting **one** question from each unit. All questions carry **equal** marks.

Unit-I

1. Discuss the nature and significance of management science. Which types of executive problems can be solved using it?

Explain and illustrate.

2. a) Differentiate $(x^3 - 6)^3(2x^2 - 3x + 8)^2$ w.r.t. x
b) Find the maximum and minimum values of the function $y = 2x^3 - 21x^2 + 36x - 20$

Unit-II

3. a) Using suitable example, explain the differences between graphic and tabular presentation.

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- b) Write a detailed note on the role of functional analysis in business.

4. a) Evaluate the following limit:

$$\lim_{x \rightarrow 3} \frac{x^3 + 4x^2 + 4x + 3}{x^2 + 2x - 3}$$

- b) Integrate $\frac{x^2 - x}{\sqrt{x+1}}$ w.r.t. x.

Unit-III

5. What are the major differences between measures of central tendency and measures of variation? Discuss the merits and demerits of median, Mode and standard deviation.

6. In a locality having 2000 newspaper readers, 800 read newspaper X, 1000 read newspaper Y and 600 read Z, 400 read X and Y, 300 read X and Z, 200 read Y and Z and 480 read all the three newspapers. One subscriber is chosen at random. Find the probability that he /she reads:

- None of the three newspapers.
- Only X.
- Only 1 newspaper.
- Only X and Y. and
- X but not Z.

Unit-IV

7. Using suitable examples, explain the following:
 a) Level of significance.
 b) One tailed and two tailed tests.
 c) Type-I and type-II errors.

8. Obtain the two regression equations for the following series:

Father's I.Q.	91	97	102	103	105	110	114	116	124
Son's I.Q.	102	94	105	115	113	99	98	112	120

Also calculate the co-efficient of rank correlation between them.

Unit-V

9. Calculate the trend values for the following time series, by taking 4-years moving average period:

Year	1974	1975	1976	1977	1978	1979	1980	1981	1982
Profit (000 Rs)	48	53	55	56	58	63	68	60	61
Year	1983	1984	1985	1986	1987	1988	1989	1990	
Profit (000 Rs)	68	58	63	70	76	83	88	93	

10. Why are index numbers called economic barometers? How are they Constructed?



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**M.B.A. Examination
Managerial Economics**

Paper : 103

Time Allowed : 3 Hours

Maximum Marks : 60

The candidates shall limit their answers precisely within the answer-book (40 pages) issued to them and no supplementary/continuation sheet will be issued.

Note : Attempt any five questions in all selecting one question from each unit. All questions carry equal marks.

Unit-I

1. "Economics as discipline". Comment upon the statement.
2. Explain the circular flow of economic activities and its functions in the economic system.

Unit-II

3. Discuss the nature and scope of managerial economic in achieving the objectives of the firm.
4. Short note on.
 - a) Equi-marginal principle.
 - b) opportunity cost.

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Unit-III

5. Discuss the different statistical techniques used in forecasting of demand.
6. What is law of demand? Why the demand curve slope downwards.

Unit-IV

7. Short note.
 - a) LRTC and SRTC.
 - b) Fixed cost and sunk cost.
8. Discuss the managerial uses of theoretical cost functions.

Unit-V

9. "In a perfectly competitive market, a change in industry equilibrium affect the firm's equilibrium but a change in the firm's equilibrium does not affect the industry's equilibrium." Is this statement true or false? Discuss.
10. Discuss the various pricing models used in the Indian economic system.



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2825

MBA Examination
Managerial Economics
Paper : 103
Managerial Economics

Time Allowed : 3 Hours

Max.Regular : 60

ICDEOL: 100

The candidates shall limit their answers precisely within the answer-book (40 pages) issued to them and no supplementary/continuation sheet will be issued.

Note : Attempt any five questions in all . Choose one question from each unit.

Unit-I

1. Successful environment scanning draws attention to possible changes and events well before they occur, allowing time for suitable action. Discuss the statement.
2. Briefly describe the contemporary business scene in India. What all changes have taken place in business environment in India since medieval time?

Unit-II

3. Describe the steps India has taken to woo foreign investment.

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4. Define the term 'Liberalization'. How India stands to benefit from liberalization?

Unit-III

5. Describe the financial structure of India economy.
6. India is up coming market. Discuss the statement in the light of social factors.

Unit-IV

7. Discuss the impact of constitution on policies of the government. Describe the Fundamental Rights and Directive Principles.
8. Describe the role of government in Business.

Unit-V

9. Describe the various approaches to international business. Discuss the reasons why organizations cross borders .
10. State the future outlook for society in the eyes of government and business.



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MBA Examination
Indian Ethos and Values

Paper : 105

Time Allowed : 3 Hours

Max. Regular: 60

ICDEOL:100

The candidates shall limit their answers precisely within the answer-book (40 pages) issued to them and no supplementary/continuation sheet will be issued.

Note : Attempt any five questions in all . Selecting one question from each unit.

Unit-I

1. What do you mean by ethical values? Is ethical management necessary in business at present? Explain in detail.
2. Outline the significance of value driven management. Why do we need value based management in global society?

Unit-II

3. What do you mean by stress management? Explain individual coping strategies for managing stress.
4. Define leadership and mention the qualities as per the Indian ethos.

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Unit-III

5. What is TQM? What would be a real contribution of Indian insights and wisdom in Total Quality Management?
6. Comment on work Ethos and culture as per Indian insight.

Unit-IV

7. "Meditation the art of Mental Quiet, of yoga is the fundamental practice in the inner quest". Describe the principles and aims of meditation in the light of given statement.
8. How can management of any Human Enterprise be based on the Indian wisdom and ethos? Describe in detail.

Unit-V

9. Explain the role of Indian Ethos in modern management. Also describe the need for values in global change.
10. Explain any two of the following:
 - a) Values for managers.
 - b) Team building values.
 - c) Teaching ethics in management schools.
 - d) Dominant Indian values and organizational effectiveness.



Prepare:

1. Statement of changes in working capital.
 2. Funds flow statement.
- Working notes are also required to be show.

Or

10. Explain with the help of an example the calculation of funds from operation.

□□□

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M.B.A Examination
Accounting for Managers
Paper : 106

Time Allowed : 3 Hours**Max. Regular : 60****ICDEOL:100**

The candidates shall limit their answers precisely within the answer-book (40 pages) issued to them and no supplementary/continuation sheet will be issued.

Note : Attempt any five questions in all. Selecting at least one question from each unit. All questions carry equal marks.

Unit-I

1. a) Explain the concept of generally Accepted Accounting Principles.
- b) What is the imprest system of petty cash? What are its advantages?

Or

2. Prepare a three column cash book from the following:

March 2013:

- 1 Cash in hand Rs. 1,80,000.
- 2 Cash at bank Rs. 1,50,000.
- 3 Cash sales deposited in bank Rs. 6,000.

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- 5 Amount deposited by a customer directly in bank Rs. 9,000.
- 6 Sold goods to Rakheja for Rs. 18,000.
- 7 Deposited cash for opening a fixed deposit account Rs. 30,000.
- 8 Received a Cheque from jagannath for Rs. 3,000.
- 9 Discount allowed Rs. 200.
- 10 Paid to vinod by cheque Rs. 9,000.
- 11 Goods returned by Rakheja Rs. 3,000.
- 12 Interest allowed by banks Rs. 6,000.
- 13 Cheque received from jagannath is dishonoured. ? Bank
- 14 Charges Rs. 10 for dishonour of the cheque.
- 15 A bill receivable for Rs. 30,000 discounted from bank at 10%.
- 16 Received a cheque from Rakheja for Rs. 14,000 in full and final Settlement of his account.
- 17 Withdrew from bank for paying medical expenses of the owner of Rs. 6,000.
- 18 Rakheja cheque deposited in bank.
- 19 Purchased building and payment made by cheque Rs. 2,00,000.

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21. Bad Debts recovered Rs. 2,000.
25. An insolvent debtors pays 40% of Rs. 10,000 due from him.

Unit-II

3. Explain objectives and limitations of financial statements.
4. The following is the trial balance of Ms. AJIT traders as at 31st march, 2013. ₹

Dr. Trial balance as on 31.03.2013

Particulars	Dr. Amount (Rs.)	Cr. Amount (Rs.)
Drawing and Capital	19,000	65,690
Stock 1st April 2012	46,800	
Purchase and Sales	3,21,700	3,89,600
Returns	8,600	5,800
Debitors and Creditors	24,000	14,800
Discount	1,800	4,110
Bank Loan @ 14% p. a.	—	20,000
Carriage Inward	19,600	
Rent and Taxes	9,300	
Salaries & Wages	4,000	
Printing & Stationery	8,700	
Interest on Bank Loan	1,100	
Travelling Expenses	870	
Postage & Telephone	2,000	
Insurance	6,400	
General Expenses	12,750	
Furniture	5,000	
Cash Balance	380	
Bank Balance	8,000	
	5,00,000	5,00,000

[P.T.O.]

Adjustments:

- (i) Closing stock on 31.3.2013 was Rs. 78,600.
 - (ii) Credit purchases Rs. 400 have not been entered in the books.
 - (iii) Printing and stationery amounting to Rs. 3,600 is to be carried forwards.
 - (iv) Interest on bank loan shall be provided for whole year.
 - (v) Personal purchases of proprietor amounting to Rs. 600 have been recorded in purchase day book.
 - (vi) Depreciate furniture by 10%.
 - (vii) Provision for bad and doubtful debts to be created @ 5% on debtors and 2% for discount on debtors.
 - (viii) Included among debtors Rs. 3,000 due from him and included among creditor Rs, 1,000 due to him.
- Prepare trading, Profit & Loss A/c for the year ending 31st march, 2013 and a balance sheet as on that date.

Unit-III

5. The plant and machinery account of a company had a debit balance of Rs. 1,47,390 on 1st January, 2012. The company was incorporated in 2009 and has been following the practice of charging full years depreciation every year on diminishing balance system @ 15% p.a.

In 2012 it was, however, decided to change the method from reducing balance to straight line with retrospective effect from 2009 and to give effect of the change while preparing the final accounts for the year ended 31st December, 2012 the rate of depreciation remaining same as before. In 2012 new machine was purchased at a cost of Rs. 50,000. All the other machine were acquired in 2009. Show the plant and machinery Account from 2009 to 2012.

Or

6. In computing depreciation, what factors or values must be known or estimated. Identify and explain the nature of each.

Unit-IV

7. Explain the ratios that measures the efficiency of managerial performance.

Or

8. The Assets of stock limited consists of fixed assets and current assets while its current liabilities comprise bank trade credit and credit. From the following figures pertaining to the company for the year 2012-13 prepare its balance sheet showing the details of working:

Share capital	Rs. 1,99,500
Working Capital (CA-CL)	Rs. 45,000
Gross margin	20%